# Concrete Contracts

## **2021**MEDIA KIT

North America's only print and digital content brand for ready mixed and manufactured concrete producers



WWW.CONCRETEPRODUCTS.COM



## The principal content source for managers behind raw material and plant or fleet equipment procurement

**BPA Audited Concrete** Products Distribution<sup>1</sup>

18,150

Newsletter Subscribers<sup>2</sup>

9.126



Sources: 1 BPA Brand Report, Concrete Products, December, 2019; <sup>2</sup> Publisher's own data.

Sustained market gains strengthen capital investment

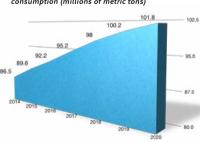
- · Audited circulation with proven print and online audiences
- · Daily and weekly digital offerings
- Monthly print edition published continuously since 1947
- 18,000+ copies delivered to U.S. and Canadian ready mixed, precast, pipe, precast/prestressed, and block/paver/veneer stone producers

Now in its eighth decade, Concrete Products is the oldest commercial title serving North American ready mixed and manufactured-concrete producers. Through the monthly print edition and daily or weekly electronic offerings, it provides hard-hitting content on plant and fleet operations; regulations and legislation impacting workplaces, construction sites and public construction funding; individual company and industry-wide market development activities extending cast-in-place, precast, prestressed and dry cast concrete applications; plus, updates on new equipment, products, materials and services.

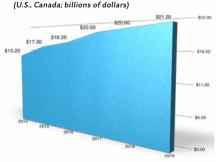
Concrete Products reaches 18,000-plus print subscribers monthly and nearly 10,000 Concrete Currents e-newsletter subscribers weekly; the concreteproducts.com site averages more than 8,000 unique visitors monthly. Equipment manufacturers, material suppliers and service providers can count on Concrete Products, Concrete Currents and concreteproducts.com to reach integrated operators and independent producers shaping the ready mixed and manufactured-concrete business.

#### **Concrete Industry Outlook** Output as indicated in U.S. portland cement

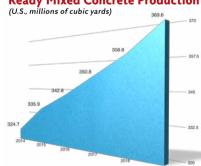
consumption (millions of metric tons)



#### **Precast Concrete Production**



#### **Ready Mixed Concrete Production**





### **EDITORIAL CALENDAR**



#### **Monthly Features**

- From the Editor
- The Strategist
- Government Affairs
- News Scope
- Briefs
- Innovations Report
- Innovations
- Final Form

### **January**

Ads	FEATURES
Close: Dec. 22	Portable Plant Profiles
Art:	Batch Plant Equipment   Aggregate Temperature Control   Cement Tankers
Dec. 29	

### **February**

Ads	FEATURES	Bonus Dist	ribution
Close: Jan. 22 Art: Jan. 29	ICON Expo, Precast Show Issue National Precast Concrete Association Chairman's Report Show Previews   Block & Paver Machinery	February 12-13 Nashville	February 25-27 New Orleans

#### March

Ads	FEATURES
Close: Feb. 22	Ready Mixed Market Update
<b>Art:</b> Feb. 29	National Ready Mixed Concrete Association Chairman's Report   Plant, Producer Profiles



## **Editorial Calendar**



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### **April**

Due	FEATURES	
Close: Mar. 22	Pipe, Precast, Prestressed	
Art: Mar. 29	American Concrete Pipe Association Chairman's Report   Gantry, Overhead Cranes Precast/Prestressed Concrete Institute Chairman's Report   Chemical Admixtures	

### May

uty Vehicle Lubricants
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#### **June**

Due	FEATURES	Bonus Distribution
Close: May 20 Art: May 26	World of Concrete Issue  Natural Pozzolans   Concrete Placing Equipment  Maturity Monitoring Devices	WORLD OF CONCRETE SEMINAR SEMI



## **Editorial Calendar**



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#### **July**

Due	FEATURES	Bonus Distribution
Close: Jun. 25 Art: Jul. 2	Buyer's Guide Issue National Concrete Masonry Association Chairman's Report Block, Paver, Veneer Stone Plant Profiles Color Pigments   Forklift Trucks	NATIONAL August 3-6 NCMA Milwaukee, WI CONCRETE MASONRY ASSOCIATION

### **August**

Due	FEATURES	Bonus Distribution
Close: Jul. 21 Art: Jul. 28	Environmental Management  Dust Control, Concrete Reclaiming, Water Recycling	September 30- October 4 Kissimmee, FL

### **September**

Due	FEATURES	Bonus Distribution
Close: Aug. 20 Art: Aug. 27	Pipe & Precast  Plant Profiles   Dry Cast Product Machinery Licensed Building, Transportation Products	October 28-30, Colorado Springs



## **Editorial Calendar**



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#### **October**

Due	FEATURES
Close: Sep. 20 Art: Sep. 27	Precast, Prestressed Plant Profiles   Plant Mixer Report   Fibers, Performance Rebar

#### **November**

Due	FEATURES
Close: Oct. 20 Art: Oct. 27	Ready Mixed Driver, Plant Awards  National Mixer Truck Driver Championship   NRMCA Environmental Excellence Awards Information Technology

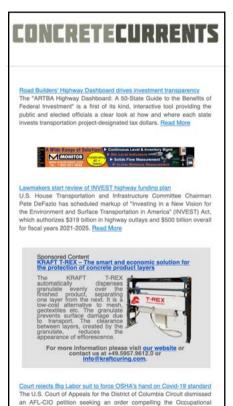
#### **December**

Due	FEATURES
Close: Nov. 22 Art: Nov. 29	Market Forecast Construction Outlook   2022 World of Concrete Preview



## **Weekly E-Newsletters**

**Covering Market Segments You Need to Reach** 



Safety and Health Administration to issue an emergency temporary

standard for Covid-19 workplace exposure. Read More

#### CONCRETECURRENTS Investment syndicate tightens CarbonCure ties to Amazon, Microsoft A funding round for CarbonCure Technologies, developer of carbon dioxide-based processes for optimizing portland cement and compressive strength development in concrete, has once again attracted principals or affiliates of top technology brands. Read More Sponsored Content CON-CURE® - Has Your Logger Company Gone Out of Business? CON-CURE sensors around the globe- and for good reason: / Two-Time World of Concrete MIP Winner. ✓ Direct-to-Cloud Data for Instant Viewing. ✓ No Hubs, Apps, or Software NEX to Install. ✓ No More Collecting Data by Instant, Wireless, and Reliable – that's Con-Cure® For more information visit our website or contact us at (636) 386-4800 or john.gnaedinger@concure.com

## Mineralized aggregate developer Blue Planet lands \$10M commitment A \$10 million funding round positions Blue Planet to advance a carbon capture and utilization system netting concrete-grade synthetic limestone. The Silicon Valley company is approaching commercialization of a process that converts diluted carbon dioxide from fossil fuel-powered electricity generating stations, cement or steel mills, and petroleum refineries to carbonate for mineralization into calcium carbonate. Read More

LafargeHolcim rebrands blended cements, calls for A/E/C carbon action Responding to demand for construction materials performance and sustainability, market leader LafargeHolcim has rebranded its U.S. blended cement and supplementary cementitious materials portfolio as Envirocore Series—led by OneCem Portland Limestone, MaxCem Blended and NewCem Slag Gements. Read More

- Early Wednesday a.m. mailings
- 48 editions in 2021
- 9,126 circulation
- Broad ready mixed, manufacturedconcrete producer audience
- Three ad dimensions
- Tuesday ad deadline



## **Group E-Newsletters**

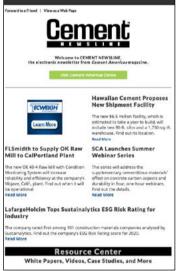
**Covering Market Segments You Need to Reach** 



Breaking Rock News: 23,277 Circulation



Prime Time Products: 23,277 Circulation



Cement Newsline: 7,931 Circulation



Frac Sand Insider: 9.313 Circulation



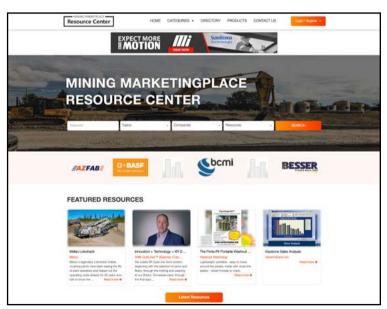
Concrete Currents: 9,126 Circulation

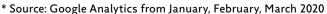


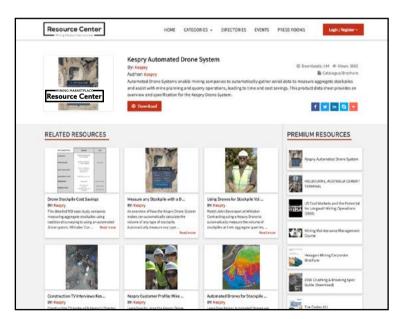
## **Lead Generation Made Simple**

Through our own extensive lists of more than 46,000 we actively market your assets on the site to a community of professionals in the mining, aggregates, specialty sand, coal, concrete, cement and construction materials industries. When registered users view or download your material, we send you the lead.

#### AN AVERAGE OF MORE THAN 50,377\* PAGE VIEWS PER MONTH









## **Lead Generation Made Simple**

#### **Resource Center Sponsorship:**

- Post an unlimited number of assets.
- Resource Center displayed on all publication websites.
- Assets are searchable by subject and industry taxonomy.
- Viewers register in order to download assets.
- Registration/contact data collected during the month provided to sponsor in Excel file format.
- Promotion of Resource Center will include our industry leading publications, e-newsletters, Resource Center dedicated email blasts, print ads and website banners.

Just \$500/mo.

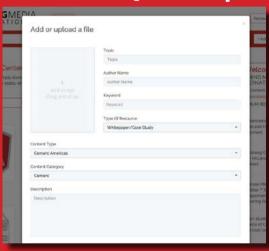
(Limited custom email opportunities available. Call for details.)

**Annual Subscription \$2,500** 

If you post good content you will harvest leads, not just views or clicks. The monthly investment makes good sense for a company like MacLean that wants to connect and engage with the hard rock mining community around the globe. This is one platform that allows us to do just that."

Stuart Lister
Director of Marketing & Communications
MacLean Engineering

#### **Just Three Quick Steps to Success:**



**Step 1: Post Your Content.** 

Post content that shows your unique industry expertise.

Step 2: Wait for Your Leads.

Every month, your material is promoted to our community.

Step 3: Fill Your Lead Funnel and Boost Your Sales & Marketing Efforts.

This is lead generation that also bolsters your brand reputation.

Heading into 2021, we continue to update the interface to help increase downloads and visibility for our sponsors. We're also adding new features to help you promote your material and help you leverage your own social media outlets for increased response rates.

**SUPER LEADERBOARD limited to 3 companies, \$1,200 per month** 

Needing content creation assistance? Contact djones@semcopublishing.com

## Concrete

## 2021 MEDIA KIT

## **Digital Options**

#### ConcreteProducts.com

7,639 average unique monthly users 15,281 average monthly page views

#### RockProducts.com

15,826 average unique monthly users 32,681 average monthly page views

#### The ASIA Miner

3,453 average unique monthly users 5,861 average monthly page views

#### **Cement Americas**

2,655 average unique monthly users 4,277 average monthly page views

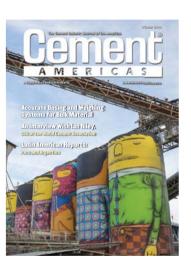
#### **Resource Center**

23,274\* average unique monthly users 50,377\* average monthly page views

\*Results in the month of April 2020



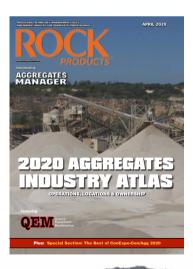
- √ Leader Boards
- √ Boom Boxes
- √ Interstitial Roadblocks
- √ Square Buttons



#### **Digital Magazine Edition**

Extend your advertising reach. With digital editions readers can print, jump to pages or email your advertisement to colleagues

- Rich Media: Create rollover for your advertisement
- Page Insert: Page viewable and only in digital edition





## **Content Marketing Opportunities**

Our unparalleled base of lists, magazine circulation, site traffic, and social media reach is how we can confidently offer to put your message in front of the industry. We have built our platform on a foundation of trusted editorial, experience, and insight.

As the marketing landscape continues to evolve, *Concrete Products* is committed to offering new, innovative solutions for reaching your target audience. Contact us today for a plan customized for your unique needs.

#### **Sponsored Partner Content**

Content marketing is one of the most effective ways to engage your audience. Beginning in October, *Concrete Products* will offer Sponsored Partner Content posts on the front page of our website. Leveraging the trusted, well-known *Concrete Products* brand, these cost-effective posts can be combined with our social media marketing to increase reach and response.

For content marketing combined with world-class lead generation, contact us for more information about our Resource Center.

#### **Pricing**

Single Post - \$350 Three-pack - \$900\* Six-pack - \$1650\*

(subject to scheduling restrictions - must be used within 1 year of purchase)

#### **Social Media Marketing Opportunities**

Sponsored social media posts are a great way to amplify your marketing message. Reach a wide audience with a call to action for your webinars, news stories, white papers, or even your Sponsored Partner Content on the *Concrete Products* website.

Customized to your audience, contact us for a quote on how our well-priced SMM opportunities can help your marketing efforts.

#### **Custom Email**

Leverage the power of our Best-in-Class email lists with a custom email blast that can reach the inboxes of thousands of industry professionals. Call for a personalized quote.

Lead generation options are available.

Just \$500 per thousand. 5,000 email minimum.

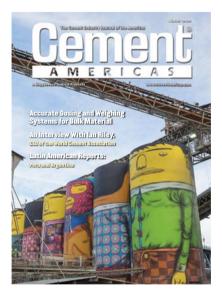
Custom lead generation available at extra cost.

#### **Content Marketing Creation Services**

Content marketing is a proven, effective way to expand your marketing reach, but many companies find it challenging to create high-quality content. *Concrete Products* has partnered with B2B marketing specialist Fish & Barrel (visit them at www. fishandbarrel.com) to provide affordable and compelling material. Contact us for more information.



## **Related Magazines**



#### **Cement Americas**

Quarterly supplement to Rock Products. Circulation targets cement material suppliers throughout the United States and covers operations as well as environmental and market issues.



#### **Rock Products**

Monthly magazine for the U.S. and Canadian aggregates processing plant productivity, operational efficiences, practices, market analysis and energy trends.



## North American Mining Products

Quarterly magazine covering technology and operations exclusively for the North American market. Advertising packages include digital marketing and lead generation.



#### The ASIA Miner

Quarterly magazine with a focused view of the Asia Pacific's new mining and resource projects and technology. Print, digital and news service advertising available.



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## Concrete

## **2021**MEDIA KIT

## **Ad Specs**

#### **General Production Guidelines**

All full size editorial publications are printed using web offset presses with perfect or saddle stitched binding. Final trim size for all full-sized editorial publications is 7.875" x 10.75" (200x273mm) with three columns per page. Body pages are printed on a 50# grade three text paper. All covers are printed on a 100# grade three cover stock.

All full sized classified publications are also printed on web offset presses with saddle stitch or prefect binding using a 45# grade five paper.

All directories are printed on sheet fed offset or digital presses. The body pages are 80# gloss text and the cover is 100# gloss cover stock.

#### Live Matter & Border Safety:

Please keep any copy or type at least .25" (6.35mm) away from the trim edge. Any frame or border for a full page ad must be at least .25" (6.35mm) thick from the trim edge.

#### **File Submission**

We accept PDF press ready files using PDF/X-la settings. The PDF should contain the ad material and bleed if needed. Slugs, color bars, ad traffic information should not be submitted on the final press ready PDF file.

All fonts must be embedded into the PDF.

Color space should be CMYK, or greyscale. Do not submit ads with RGB, LAB, or embedded color profiles (such as ICC profiles). Any file containing PMS colors will be converted to CMYK unless prior notification is given before printing.

Files should be named in the following format: advertiser, publication, month and year. For example; Artes\_RockProducts\_Sept17.pdf

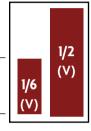
## 2 Page Spread\* 15.75" x 10.75" (406 x 279 mm)

\* Ad needs .125" or 3mm bleed

#### **Full\*** 7.875" x 10.75" (200 x 273 mm)

**1/2 Spread\*** 15.75" x 4.875" (406 x 223 mm)

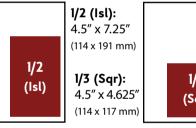
1/4



1/2 (V): 3.375" x 9.25" (86 x 235 mm)

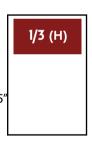
1/6 (V): 2.25" x 4.625" (57 x 235 mm)

1/2 (H): 7" x 4.625" (178 x 117 mm) 1/2 (H)





1/3 (V): 2.25" x 9.25" (57 x 235 mm) 1/4: 3.375" x 4.625" (86 x 117 mm)



1/3 (H): 7" x 3.375" (171 x 76 mm)

#### **Pre Printed Inserts**

Inserts that will be bound into a publication should be a full size page with bleed and sent to our publisher untrimmed.

Inserts to be glued into a publication cannot exceed  $7.5^{\prime\prime}$  x  $10.5^{\prime\prime}$  (190x266mm). A glued insert should be trimmed to final size and sent to our publisher.

#### Hyperlinks In PDF Ads

Our digital publishing software has the ability to create hyperlinks from text in your ad. The text should NOT be outlined and be in the following format; www.mvwebsite.com or email@server.com.

Embedded hyperlinks attached to images with in the ad will be processed as well. Please note any PDF created with Photoshop will not work with our program.

#### File Storage

A copy of the ad will be kept up to 12 months after publication or web posting.

#### Who Can I Contact For More Information?

Juanita Walters, +1 303 283 0640 x 2 jwalters@semcopublishing.com



### **2021 CONCRETE PRODUCTS Print Ad Rates**

		1x	Зх	6x	9х	12x	24x
2 Page Spread	4 Color	\$8,731	\$8,323	\$8,027	\$7,874	\$7,732	\$7,293
	2 Color	\$7,421	\$7,074	\$6,824	\$6,691	\$6,574	\$6,202
	B/W	\$6,987	\$6,661	\$6,426	\$6,299	\$6,186	\$5,834
Full Page	4 Color	\$4,845	\$4,626	\$4.457	\$4,376	\$4,294	\$4,055
	2 Color	\$4,116	\$3,932	\$3,789	\$3,718	\$3,652	\$4,109
	B/W	\$3,876	\$3,703	\$3,570	\$3,499	\$3,437	\$3,244
2/3 Page	4 Color	\$4,274	\$4,131	\$4,029	\$3,912	\$3,810	\$3,524
	2 Color	\$3,631	\$3,509	\$3,427	\$3,325	\$3,239	\$2,999
	B/W	\$3,417	\$3,305	\$3,223	\$3,131	\$3,060	\$2,820
	461	£ 4.0.45	£4/2/	<b>.</b>	<b>.</b>	£4304	± 4.055
1/2 Page	4 Color	\$4,845	\$4,626	\$4,457	\$4,376	\$4,294	\$4,055
Spread	2 Color	\$4,116	\$3,932	\$3,789	\$3,718	\$3,652	\$4,109
	B/W	\$3,876	\$3,703	\$3,570	\$3,499	\$3,437	\$3,244
1/2 Page (V) (H)	4 Color	\$3,182	\$3,106	\$2,978	\$2,943	\$2,866	\$2,715
	2 Color	\$2,703	\$2,642	\$2,530	\$2,499	\$2,438	\$2,305
	B/W	\$2,550	\$2,484	\$2,382	\$2,356	\$2,295	\$2,175

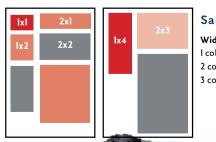
Rates in U.S. Dollars. All Rates Gross.

		1x	Зх	6x	9х	12x	24x
1/2 Page (Island)	4 Color	\$3,657	\$3,534	\$3,402	\$3,330	\$3,244	\$3,060
	2 Color	\$3,106	\$3,004	\$2,892	\$2,831	\$2,759	\$2,601
	B/W	\$2,927	\$2,825	\$2,723	\$2,662	\$2,596	\$1,448
1/3 Page (Square)	4 Color	\$2,846	\$2,780	\$2,715	\$2,652	\$2,519	\$2,382
(V)	2 Color	\$2,417	\$2,361	\$2,305	\$2,254	\$2,142	\$2,025
	B/W	\$2,275	\$2,224	\$2,173	\$2,122	\$2,015	\$1,907
1/4 Page	4 Color	\$2,356	\$2,315	\$2,254	\$2,127	\$2,081	\$1,969
	2 Color	\$2,004	\$1,969	\$1,918	\$1,805	\$1,770	\$1,673
	B/W	\$1,887	\$1,851	\$1,805	\$1,703	\$1,663	\$1,576
1/6 Page	4 Color	\$1,520	\$1,467	\$1,431	\$1,402	\$1,382	\$1,309
	2 Color	\$1,366	\$1,317	\$1,284	\$1,260	\$1,236	\$1,175
	B/W	\$1,260	\$1,215	\$1,187	\$1,163	\$1,138	\$1,085

1x

\$170

\$120



Classified Ads

Price Per Column Inch (Color)

Price Per Column Inch (B/W)

#### Sample Sizes and Dimensions

3**x** 

\$160

\$110

Width in Columns	Width in Inches	Specifications
1 column wide	2-1/8 inches	• Column inch is 2-1/8" x 1"
2 columns wide	4-1/2 inches	(w x d).
3 columns wide	6-7/8 inches	<ul> <li>Supply in PDF format,</li> </ul>

#### pecifications

6x

\$140

\$90

12x

\$120

\$70

300 dpi min. Classified advertising closes on the 1st of the month that precedes the